





In a constantly evolving world, we need new, innovative ideas to solve society's most pressing problems. MUFG is dedicated to finding these cutting-edge solutions and tailoring our community support to achieve the most impact. While solutions may change, MUFG's values of Integrity, Respect, Service, Collaboration, Inclusion, and Stewardship endure, consistently guiding us as we give back to the communities where we do business.

### On the cover

Nzinga is a potter in Oakland, CA, who took her life in a new direction as a client of Grameen America, a microfinance organization dedicated to helping women who live in poverty build small businesses. MUFG has helped Grameen make more than 71,000 loans for a total of nearly \$230 million, while significantly improving the credit scores of each borrower. By investing in Nzinga and other entrepreneurs like her, Grameen is transforming the lives of low-income women and their families and helping fight poverty in the United States.

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Children in Brazil enjoy a bounce house during an MUFG Gives Back volunteer event.



### On the name change

We recently announced the name change from The Bank of Tokyo-Mitsubishi UFJ, Ltd., to **MUFG Bank, Ltd.**, effective April 1, 2018. The new name more closely ties the bank to MUFG and communicates a commitment to provide a more comprehensive and consistent range of financial services.

### **OUR BUSINESS**

# 355

retail and commercial branches in the United States

# 25

wholesale locations in 8 countries

# \$157 billion\*

total assets

# \$81 billion\*

total loans

# \$84 billion\*

total deposits

# 1 million

regional bank customers in the United States

# 7,500+

wholesale customers in the Americas

# PurePoint Financial (a division of MUFG Union Bank, N.A.)

22 financial centers in four states

Deposits (included in above total): \$3.5 billion

\*Totals as of March 31, 2018, for MUFG Americas Holdings Corporation (MUAH), which is a financial holding company and bank holding company. Its main subsidiaries are MUFG Union Bank, N.A., and MUFG Securities Americas Inc. MUAH also supervises the Americas operations of MUFG Bank, Ltd. (MUFG Bank) and Mitsubishi UFJ Trust and Banking, but these totals do not include those entities, which are based in Japan and whose parent holding company issues public financial statements on a global, but not an Americas, basis.



# A MESSAGE FROM STEVE CUMMINGS, CEO FOR THE AMERICAS

At MUFG in the Americas, we know we're only as strong as the communities we serve — so we're always open to innovative ideas, initiatives, and partnerships aimed at improving economic, social, and environmental well-being.

Whether we're funding new clean energy technologies or helping students learn the fundamentals of banking, we believe there's no challenge that can't be better addressed through innovation. That spirit of continuous improvement pervades our culture and our commitment to the people we serve — and it always will.

Staylon E. Steve Cummings

Steve Cummings

Chief Executive Officer for the Americas
Mitsubishi UFJ Financial Group, Inc.

MUFG Chief Executive Officer for the Americas Steve Cummings at a gathering for Midnight Mission, a Los Angeles-based nonprofit that helps provide paths to self-sufficiency for homeless individuals.

# CSR highlights (calendar year 2017 except as noted)

# \$41 billion in total commitments

under our 5-year Community Service Action Plan

# **MUFG Ranked #1**

Global Clean Energy Lead Arranger, Bloomberg New Energy Finance

# \$17.5 million in donations

supporting nonprofit organizations in targeted sectors

# \$11 billion in environmentally sustainable finance

# \$900 million+ in loans

to support small businesses and farms

# 32% reduction in absolute greenhouse gas emissions

# \$211 million of discretionary spending

to diverse business enterprises

# 200+ internship program graduates

of our 5 student-run high school branches since 2011

# \$2.4 billion+ in lending and investments

to support affordable housing

# Listed in 2018 Gender-Equality Index

One of about 100 companies from a variety of sectors named to Bloomberg's inaugural reference index measuring gender equality achievement

1

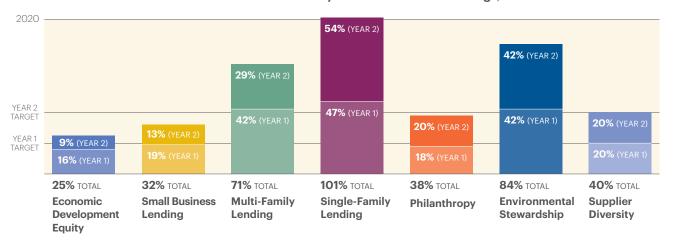
# **CSR** in action

### **OUTSTANDING SERVICE TO OUR COMMUNITIES**

MUFG has a Community Reinvestment Act rating of "Outstanding" from the Office of the Comptroller of the Currency, the highest possible rating and a reflection of our dedication to expanding access to financial services in underserved areas. We are proud to be among the top group of banking institutions committed to building a healthy economy that is accessible to people across the socioeconomic spectrum.

Since its implementation in 2016, our Community Service Action Plan (CSAP) has successfully guided results-oriented community reinvestment. The plan, which was developed with input from a broad range of customers and partners, helps us make smart investments while meeting quantifiable goals.

## Year Two 2016-2020 CSAP: On track to meet our 5-year commitments totaling \$41 billion



### **CSR ADVISORY BOARD**

Our CSR Advisory Board consists of experts with a depth of experience in community and civic affairs. The board advises the bank on key reinvestment priorities, including implementation of the CSAP, and has helped guide efficient and creative spending.



Left to right: Vivienne Lee, Claudia Viek, Hyepin Im, Tunua Thrash-Ntuk, Robert Villarreal, Thomas FitzGibbon, Jr., Gabe del Rio, Susan Howard, Beth Sirull, and David Lizarraga. Kristy Ollendorff not pictured.

## **Meet the CSR Advisory Board\***

**Gabe del Rio**, CAB Chair *President/CEO*, Springboard CDFI

**Tunua Thrash-Ntuk**, CAB Vice Chair Executive Director, Local Initiatives
Support Corporation of Los Angeles

**Thomas P. FitzGibbon, Jr.**Board Member, Evergreen Bank

### **Susan Howard**

Western District Community Affairs Officer (Retired), Office of the Comptroller of the Currency

## Hyepin Im

President/CEO & Founder,
Faith and Community Empowerment

## **Kristy Ollendorff**

Director of Commercial Lending, Clearinghouse CDFI

### Vivienne Lee

Regional Director, Southern California — Roberts Enterprise Development Fund

## **David Lizarraga**

Founder & Chairman,
TELACU Education Foundation

### **Beth Sirull**

President & CEO,
Jewish Community Foundation

### Claudia Viek

Founder, Invest in Women Entrepreneurship Initiative

### **Robert Villarreal**

EVP & President, CDC Small Business Finance

\*As of August 1, 2018



Employee Nelson Murakami paints a mural for a nonprofit serving Brazilian children and adolescents during an MUFG volunteer event. More than 130 bank colleagues helped make badly needed physical improvements to the organization's facilities in Embu das Artes, Brazil.

# Promoting equitable access to opportunities

MUFG is committed to giving back to the people and places we serve. This vision is primarily carried out by the MUFG Union Bank Foundation, the nonprofit arm of MUFG that makes philanthropic investments where the need is greatest in each of the markets where we do business.

In 2017, MUFG's charitable contributions totaled \$17.5 million.

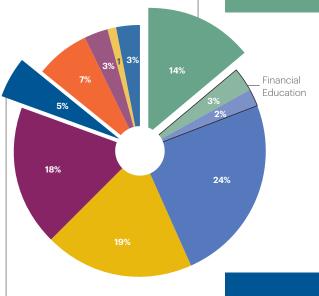
•	Affordable Housing	\$2,508,689
•	Affordable Housing – Financial Education	500,000
	<b>CED - Financial Education</b>	401,000
•	<b>Community Economic</b>	
	Development	4,193,843
	Education	3,311,014
•	<b>Human Services</b>	3,178,279
•	Environment	904,600
	Health	1,161,338
	Culture & Arts	439,349
	International Relations	260,644
•	<b>Emergency Services</b>	594,000

We encourage our employees to support causes they care about by matching donations up to \$2,500 per individual per year. In 2017, about 2,600 employees contributed roughly \$1.2 million, bringing the matched total to \$2.4 million for charities, included in the chart above.

"I feel strongly that we are achieving new heights by focusing the foundation's giving in areas where we can have the most impact on a lot of people's lives."

\$17.452.756

Teryl Murabayashi, Managing Director and Deputy General Counsel, MUFG Union Bank, and MUFG Union Bank Foundation board member



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The bank supports expanding homeownership from the ground up. In November, employees rolled up their sleeves to help Habitat for Humanity build a new home in Ventura County, CA, made possible in part by a grant from our foundation.

# part by a grant from our foundation.

### **5TH ANNIVERSARY MUFG GIVES BACK**

**Dedication to volunteerism** 

2017 marked the 5th anniversary of our global MUFG Gives Back program, which mobilized nearly 10,000 of the company's 150,000 employees in 40 of our more than 50 countries to participate in volunteer activities. In November, MUFG employees in the Americas dedicated roughly 9,400 hours to volunteering in their local communities. For the year as a whole, employees across the Americas volunteered a total of 39,906 hours to make a difference where they live and work.

**Environment >** 

Affordable

Housing >

More than 60 MUFG employees and local residents joined the Student Conservation Association to plant new trees and bulbs in Morningside Park in West Harlem, NY. Our Foundation provided \$150,000 for November events in Seattle, Phoenix, Los Angeles, Oakland, and New York. "We got a little dirty to make the world a prettier place," said Johs Worsoe, CFO of MUFG Americas Holdings Corporation, pictured below. left.



**Grand total** 



# Coming together in times of crisis

The year brought an unprecedented series of wildfires, hurricanes, and earthquakes — devastating disasters that cost hundreds of people their lives and caused massive destruction and billions of dollars' worth of damage. MUFG sprang into action, donating \$532,500 to community organizations serving disaster-impacted areas in Texas, Florida, California, and Mexico. Through MyGiving, the bank's employee matching gifts program, employees helped raise an additional \$93,000 to aid disaster victims.

The MUFG Foundation teamed up with Human Resources to establish an Employee Relief Fund to help those colleagues who suffered losses. With seed funding from the bank and contributions from employees eager to help their colleagues in need, the fund grew to \$36,000. The money was disbursed among 120 colleagues impacted by natural disaster to help them recover and rebuild their lives.

The bank also sought ways to help clients in the immediate aftermath of disaster. For residential lending clients affected by the California wildfires, MUFG offered up to three months of forbearance on their mortgage payments, giving them a chance to get back on their feet without added financial strain. California customers in Glen Ellen, Napa, Ojai, Santa Barbara, and Ventura counties took advantage of the program.

PurePoint Financial, a division of MUFG Union Bank, N.A., stepped up to help those impacted by the catastrophic 2017 hurricane season, offering customers affected by hurricanes Irma and Harvey the option to withdraw funds without penalty. Customers in Florida and Texas took advantage of the offer with a total of over \$11,000 in fees waived.

Left: Following the earthquake in Mexico City, MUFG donated \$112,500 to four Mexican organizations to address needs in the affected area: the Mexican Red Cross; SOS Children's Villages Mexico, which provides residential, educational, and health services to children; TECHO, which builds temporary housing; and Voces y Visiones, which builds temporary classrooms, enabling some 900 children whose schools were condemned to get back to learning and routines. San Diego's International Community Foundation helped us identify partners and distribute the funds.

Below: The Gutierrez family stands in front of their home, which was rebuilt after the destruction inflicted by Hurricane Harvey. Avenue Community Development Corporation, an organization that builds affordable homes, helped the Gutierrez family find temporary housing while their home was being repaired and offered one-on-one counseling to help the family prepare a housing recovery plan.







Above (left): Sonoma Branch Manager Robin Gold (left) and Community Relations Officer Molly Fedorchak are featured with their students from the fall Operation HOPE class, a program designed to provide young people with the financial tools to succeed starting from an early age. The wildfires that tore through the Sonoma area forced class out of session for two weeks, but Robin and Molly were determined to resume class as soon as possible to help restore some normalcy in their students' lives. With a determined effort, all the students successfully completed the program.

Above (right): A sign posted across from our Sonoma Branch following the devastating wildfires reflects the resolve of the community to come together in a time of crisis.



EHOP grantee SCANPH Executive Director Alan Greenlee speaks alongside Los Angeles Mayor Eric Garcetti, other senior-level housing officials, and KeAndra Dodds, a senior program director at Enterprise Community Partners, another EHOP grantee, at a press conference celebrating the passage of the affordable housing linkage fee in L.A.

# Paving the way for more affordable housing

In 2017, the Foundation established the Expanding Housing Opportunities Program (EHOP) to fund nonprofits with a record of innovation in the affordable housing market. With multiyear funding, EHOP recipients can focus on problem-solving rather than fundraising, giving them the freedom to explore new approaches. Through EHOP, we will invest \$3.45 million over three years in key markets in California, New York, and Washington.

Altogether, EHOP funded 57 nonprofits with \$10,000 to \$75,000 in annual grants.

### INNOVATING TO MEET AN EMERGENT NEED FOR HOUSING

Ballot initiatives passed in 2016 and 2017 gave municipalities across California a windfall of \$4 billion to fund new affordable housing. To effectively spend this new bond money, city and county governments needed to pool information — yet no mechanism was in place to make this happen.

With the help of a \$70,000 EHOP grant, the California Housing Partnership convened local, county, and city staff and housing developers to conduct strategic conversations across jurisdictions, analyzing new housing market data and brainstorming how to best spend new housing proceeds. The Southern California Association of Non-Profit Housing (SCANPH) used a subgrant to help forge partnerships among developers and government officials, distinguishing itself as one of the most creative nonprofits in the field.

"Our mission is to make sure lowincome families have a place to live ... by arming local county and city housing staff with effective financial strategies ... for affordable housing."

Matt Schwartz, President and CEO of the California Housing Partnership

### PARTIAL LIST OF EHOP GRANTEES

### **Southern California**

Cabrillo Economic Development Corporation
Neighborhood Partnership Housing Services
Little Tokyo Service Center
The Midnight Mission
SRO Housing Corporation
Jamboree Housing Corporation
Orange County Community Housing Corporation
South Bay Community Services
St. Vincent de Paul Village/Father Joe's Village

## Northern/Central California

Nonprofit Housing Association Silicon Valley at Home California Coalition for Rural Housing SURF Development Company

## **New York City**

Breaking Ground
Low Income Investment Fund
New Destiny Housing Corporation

## **Pacific Northwest**

Housing Development Consortium of King County

## California Statewide and New York City

Local Initiatives Support Corporation Enterprise Community Partners

# Helping make dreams of homeownership possible

In today's tight housing market, buying a home is increasingly difficult for many Americans. The MUFG Union Bank Foundation is helping break down barriers to homeownership through its Advancing Communities Forward Program (ACFP), which helps potential buyers get the information, tools, and resources necessary to understand the home-buying and -ownership process. In 2016, the program awarded \$500,000 to nonprofits providing financial education and counseling to prospective first-time homebuyers as well as homeowners at risk of losing their homes to foreclosure. The program provides annual grants ranging from \$25,000 to \$100,000 over a three-year period, and our partners achieved the following key outcomes in 2017:

13,133 people

participated in workshops

34,865 hours

of homeownership counseling provided

822 new homes

purchased by participants

6,982 program participants

improved their credit scores

543 program participants

obtained loan modifications

6,376 program participants

increased savings



Debra Rodriguez and her husband Rafael in their new home. Thanks to the San Francisco Housing Development Corporation, an ACFP grant recipient, Debra attended a month-long financial planning class. As a result, she improved her credit score and reduced her debt, steps that helped her win an affordable housing lottery spot for a new apartment.

"I feel like I'm in heaven," said Debra of her new home.



Regional Bank HR Business Partner Alex Kweskin, left, with members of the Martinez family, one of six families receiving homes in a Habitat for Humanity development in Downey, CA, at the dedication event in late October.

#### 2016-2018 HOMEOWNERSHIP COUNSELING GRANTEES

Affordable Housing Clearinghouse

ASIAN, Inc.

Community Housing Development Corporation

Housing Opportunities Collaborative

Los Angeles Neighborhood Housing Services

Neighborhood House Association

Neighborhood Housing Services of Orange County

**New Economics For Women** 

San Francisco Housing Development Corporation

Shalom Center for T.R.E.E. of Life

Springboard CDFI

West Angeles Community Development Corporation



### A MESSAGE FROM TIM WENNES

MUFG colleagues are proud to deliver banking across the Americas, working as trusted advisors to deliver a broad range of products and services to help our customers meet their current financial needs and achieve their future aspirations. We are also deeply committed to the ongoing strategic investments that will maximize the economic development, stability and longterm prosperity of the communities in which we operate. This strong platform of responsible banking on behalf of our customers and communities is at the very heart of who we are, as together we strive every day to become the world's most trusted financial group.

Tim Wennes

Tim Wennes
West Coast President
MUFG Union Bank, N.A.

West Coast President Tim Wennes and L.A.-based MUFG employees volunteering at the Los Angeles Regional Food Bank.

# Improving long-term housing stability

Job stability, financial savvy, and access to social services all help low-income families attain housing stability. MUFG Union Bank, N.A., supports these critical aspects of homeownership through grants that strengthen low- and moderate-income communities

### **AHEAD AND WISH PROGRAM GRANTS**

MUFG helped six nonprofits get new grants through the Federal Home Loan Bank of San Francisco's Access to Housing and Economic Assistance for Development (AHEAD) program — more grants than any other FHLBSF member.

The bank also received nearly \$1.7 million in grants from the FHLBSF's Workforce Initiative Subsidy for Homeownership (WISH) program to help families and individuals transition from renting to owning.



# HELPING BUILD SAN DIEGO'S FIRST LGBT-AFFIRMING SENIOR COMMUNITY

With the help of an AHEAD grant, Community Housing Works (CHW) began construction on an affordable apartment community for people 55 and older. Called North Park Seniors, the 75-apartment, energy-efficient community is located near transit and welcomes lesbian, gay, bisexual, and transgender senior citizens. One of the bank's executives serves on CHW's board.



# Supporting job training at Homeboy

Homeboy Recycling in Los Angeles received a \$40,000 AHEAD grant through MUFG Union Bank, N.A. Homeboy provides vocational training to ex-gang members and ex-cons. With the grant, Homeboy added an internship in electronic waste recycling — which requires engineering, science, and math education along with practical training.

"Being a part of Homeboy Industries' 18-month training program allowed me to attain certifications, develop new skills, and build a resume."

Jose Lam, Homeboy Recycling Demanufacturing Associate (left).

# Catalyzing economic growth

MUFG brings a full range of products, tools, and resources to build and advance entrepreneurs, workforces, and local economies. Our grants for economic development helped fund the following program outcomes in 2017:

# 33,742 jobs retained

and 23,664 new jobs created

# 9,975 businesses

received technical assistance

# 2,802 new businesses

created

# 7,177 individuals

with low and moderate incomes hired by participating organizations

# 99,159 hours

of small business technical assistance provided

# 28% average change

in business revenue for program participants

# 2,850 loans

made to small businesses totaling \$138 million

### COMMUNITY COMMITMENT PAYS DIVIDENDS IN OAKLAND

In 2018, MUFG was selected from a competitive pool of applicants as the financial institution responsible for the depository and custodial banking services to the City of Oakland, a choice that reflects a strong commitment to strengthening the surrounding community and locally focused economic development.

After we submitted a proposal, the Oakland Department of Finance recommended that MUFG take over the City's banking, citing elements of the bank's corporate responsibility plan as key assets to the proposal and essential to the department's recommendation.

MUFG has been an active and engaged member of the Oakland community, contributing approximately \$600,000 annually in charitable donations to local nonprofits and spearheading community-focused programs, like the student-run branch of the bank planned to open in 2019 at Laney College. This will be our first student-run branch at a community college, Oakland's largest, and expands the vision of our successful network of high school branches (see page 15).

"We spent the past two years meeting with Oakland's civic and community leaders, listening to what residents had to say and figuring out where the bank could step in and help. That work is ultimately what set our bid apart."

Katerina Villanueva, Director and CSR Officer, Northern California



The symbol of Oakland, the iconic oak tree standing at the heart of the downtown district.

Right: Mohammed opened an auto repair shop in Atlanta, GA, thanks to the IRC's Center for Economic Opportunity's expansion of its Microenterprise Development program to that city.

Below: A loan from Women's Economic Ventures led Claudia Cordova-Papa to enroll in the organization's Thrive program. That support was instrumental in launching Aqua Skin & Nail Bar, which now generates more than \$1 million in annual sales.





# **Empowering small businesses** to succeed

In Atlanta, the International Rescue Committee's Center for Economic Opportunity recently expanded its Microenterprise Development (MED) program and provided its first small business loan to Mohammed, a refugee from Syria. Through MED, Mohammed was approved for a loan to purchase auto equipment, and he is now the proud owner of The Best Works Auto Care Center.

Claudia Cordova-Papa is another small business success story. After receiving a loan from Women's Economic Ventures (WEV) to address a costly repair to the salon she owns in Santa Barbara, she enrolled in WEV's Thrive program. Today, Cordova-Papa trains her staff at Aqua Skin & Nail Bar to become business literate and uses a team-based compensation system to share profits with employees. She now belongs to an elite group of women-owned businesses that generate over \$1 million in annual sales.

KEY ACHIEVEMENTS OF OUR PARTNERS FROM THE 2016 ROUND OF THE ADVANCING COMMUNITIES FORWARD PROGRAM – SMALL BUSINESS TECHNICAL ASSISTANCE GRANTS

9,847 businesses

received technical assistance

7,314 jobs retained and 3,725 new jobs created

1,314 new businesses created

24% average increase in business revenues for participants

Right: Elvia Hernandez coats rooftops with an energy-saving reflective material as part of Sustainable South Bronx's °CoolRoofs program. The New York City initiative not only decreases a building's energy consumption, but also offers job opportunities and vital skills training for unemployed New Yorkers to enter the green economy.



### AWARD-WINNING GREEN WORKFORCE DEVELOPMENT

The MUFG Foundation continues to support Sustainable South Bronx (SSBx) as it transforms lives through its hallmark green-jobs training model. The 12-week program trains unemployed New Yorkers in green-sector skills and places graduates in jobs that make the city more environmentally sustainable. In 2017, SSBx experienced a 9% increase in enrollment, with program completion also rising by 9%. Three-quarters of graduates secured employment in fields including green construction and maintenance, energy auditing, and landscaping.

"Union Bank has clearly been the leader in bringing together qualified small businesses with government agencies and major corporations. Through their Business Matchmaking events and follow-up, many a company has been able to grow and sustain itself while creating jobs and aiding our economy."

Mark Quinn, Former District Director, U.S. Small Business Administration



To serve the nonprofit sector, the bank held a cyber-defense workshop in Santa Barbara, CA, in partnership with Santa Barbara City College and the SBCC Foundation. Nearly 100 participants representing more than 70 nonprofits attended the interactive session, which featured speakers from the local district attorney's office, the FBI, and private experts.

# Strengthening entrepreneur diversity

One way the bank embraces diversity is by purchasing goods and services from a diverse group of suppliers, including companies that are majority-owned and -operated by ethnic minorities, women, and/or veterans. In 2017, our supplier diversity spend was \$211.7 million, representing 13.8% of total MUFG Union Bank, N.A., purchases and exceeding our CSAP goal.

The year witnessed success for small business in a big way, with \$1.5 billion in contracts between buyers and sellers participating in networking events and cybercrime briefings sponsored by Union Bank and hosted by Business Matchmaking, a nonprofit dedicated to supporting procurement, diversity, and security. Among the 3,000 participants, 39% were women-owned firms, 62% were minority-owned firms, and 16% were veteran-owned firms.

Sponsored by the bank, 13 suppliers completed entrepreneurial programs at the UCLA Anderson School of Management and the University of Washington. An additional 150 construction-related suppliers attended the Turner School of Construction Management program in five California cities.

Our Business Diversity Lending (BDL) program helps diverse businesses get the financing they need to grow. In 2017 the BDL program disbursed 2,446 loans for a total of \$179.6 million, with an average loan size of \$73,420. For all (not just BDL) small business applicants declined for a loan, our Community-based Financing program offers referrals to 20 partner Community Development Financial Institutions (CDFIs), nonprofit lenders with more patient capital. In 2017, of the 45% of declined businesses referred to CDFIs, seven percent were later approved.

### **2017 SUPPLIER DIVERSITY HONORS**

Corporation of the Year, Executive of the Year (Head of CSR Julius Robinson), Supplier Diversity Leader of the Year (Head of Supplier Diversity Richard Chacon), and Minority Business Enterprise (MBE) Choice Award recognizing demonstrated commitment to the growth and prosperity of the MBE community, from the Western Regional Minority Supplier Development Council.



LACI portfolio companies can access the Advanced Prototyping Center, which features an electronics lab, biochemistry lab, water jet, welding shop, computer-aided design software, 3D printers, laser cutters, robotic arms (pictured below), and more. Members can design, build, test, certify, and manufacture products all under one roof.

At LACI, entrepreneurs, engineers, environmental organizations, and policymakers collaborate in the development of L.A.'s green economy (pictured left).

Photo Credit: Laura Rudich, Lola Rose Media Courtesy of LACI

# **Promoting green innovation**

### LA CLEANTECH INCUBATOR

In Los Angeles's rapidly growing cleantech sector, the Los Angeles Cleantech Incubator (LACI) extends a much-needed hand to struggling startups. Founded in 2011, the economic development project was initiated by the City of Los Angeles in collaboration with the Los Angeles Department of Water and Power to support small businesses, spur job creation, and improve social equity by helping underserved communities gain access to the green economy.

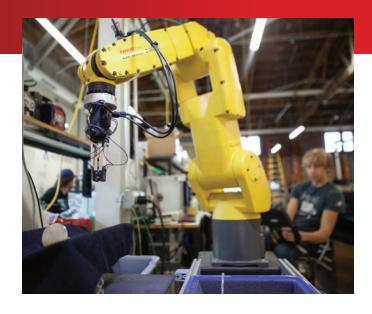
In 2016, the bank's investment of \$25,000 provided the critical seed funding necessary to launch the incubator's cleantech debt initiative to help early-stage companies get access to capital. Thanks to Union Bank's investment, LACI was able to devote staff time to the creation of a

debt fund tailored to meet the needs of incubator-supported companies. That planning, in turn, led to LACI securing a two-year \$600,000 grant from the U.S. Department of Energy for a working capital debt program called the Capital Access Program (CAP). Today, CAP works to improve cleantech startup companies' access to debt financing through new funding avenues, such as community development financial institutions.

Six years in, the Los Angeles
Cleantech Incubator program has
already had a measurable impact on
the region's cleantech sector, helping
more than 65 companies raise over
\$130 million and create 1,500-plus
jobs. And LACI continues to strive
toward its goal of ensuring that debt
financing is no longer a hurdle for
early-stage startups to overcome on
their path to commercial feasibility.

"Union Bank's investment was critical to us developing and launching the initiative and supporting the initial discovery work we needed to do."

Matt Peterson, President and CEO of LACI



# MUFG leads the way in renewable energy financing

In 2017, MUFG claimed the number-one position on Bloomberg's annual New Energy Finance league table for financing clean-energy and energy-smart technologies. This marks the second year in a row that MUFG placed first among other private-sector banks, and the sixth time in the past eight years.

MUFG financed 63 clean-energy and energy-smart technology projects in 2017, which is 10 more deals than the prior year. In the Americas, approximately 66% of MUFG's total project finance lending in the power sector goes to renewable-energy projects.

### NOTABLE 2017 MUFG RENEWABLE PROJECTS IN THE AMERICAS

- 530-MW Dominion Solar Projects III (US\$305.2 million)
- 350-MW Cubico Solar Project (Mexico, US\$450 Million)
- 332-MW Aela Wind Projects (Chile, US\$434.8 Million)
- 300-MW Henvey Inlet Wind Project (Canada, C\$945 million)

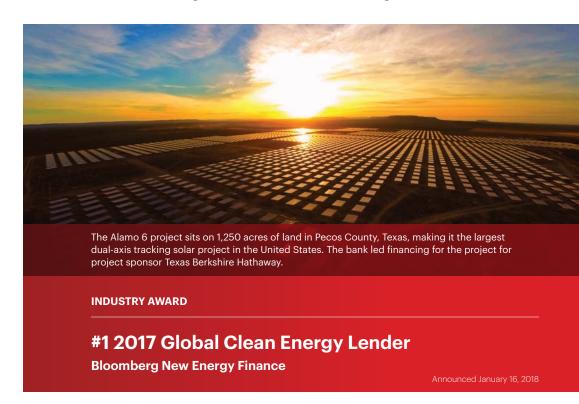
### **RED DIRT WIND PROJECT**

MUFG continues to be a leader in renewable energy investment. In 2017, through a tax equity investment in Enel Green Power North American, Inc., MUFG and Allianz Renewable Energy Partners of America LLC provided \$340 million to finance the Red Dirt wind farm project in Oklahoma

Completed in 2017, the Red Dirt wind farm produces 1,200 GWh of renewable energy annually, equivalent to the energy consumption needs of 97,000 U.S. households. The farm also helps avoid the emission of about 860,000 tons of CO<sub>2</sub> each year, powering the country in an efficient, sustainable way.

"We are proud of MUFG's leadership in renewables finance and the work that our clients have done to help the world move toward a clean energy future."

Jonathan Lindenberg, MUFG's Head of Investment Banking for the Americas



"MUFG's commitment to CSR globally was evidenced by a second Green Bond issue in January 2018, this time in euros, with the use of proceeds again financing solar and wind assets across our global portfolio, including North America. Green Bonds are therefore now a core part of MUFG's ongoing annual funding program."

Todd Gray, Green Capital Markets for the Americas, MUFG Securities America

# HCAP Fund: intentional investing, responsible exits

Our CRA equity investment in the HCAP Partners (formerly Huntington Capital) fund focuses on impact investing and job-quality standards for employees. In 2017, job-quality standards improved for 1,800 employees across HCAP's portfolio companies.

During HCAP's investment period with Lucernex, a leading software company, Lucernex's workforce expanded by 14%, and several initiatives were implemented to improve job quality, including on-site immunization clinics, flexible spending account plans, and a parental leave policy. On-the-job training was also enhanced with the purchase of an online training system for all employees.

When Lucernex was acquired by Accruent in 2017, HCAP led the deal negotiations and worked to create a transaction bonus pool that ensured an equitable outcome for all employees.

# PROVIDING A FOOTHOLD TO FINANCIAL SECURITY

To help more women reach their financial goals, MUFG is actively partnering with LIFT-Los Angeles to offer an exclusive Regular Savings account that waives the monthly service charge and minimum balance requirements for 24 months, and we are looking to activate the product with additional nonprofit partners.

With this innovative product we're supporting LIFT's goal of increasing financial wellness among low-income families with young children. Direct resource provisions such as lending circles, EARN-matched savings accounts, and incentivized cash assistance, as well as one-on-one financial coaching, are empowering parents to get on the path to financial success



Josselyn Larios receives individualized financial coaching as a member of LIFT-Los Angeles from Community Banker Jessica Vielmas, who runs our Magnolia Financial Education Center, located in the Magnolia Place Family Center, a one-stop shop for critically needed community services (also see page 16).

UNION BANK ECONOMIC DEVELOPMENT PUBLIC WELFARE INVESTMENTS: 2017 AGGREGATE IMPACTS OF ALL INVESTORS IN ALL PORTFOLIO FUNDS. INCLUDING HCAP

\$183,679,579 total loans

4,497 jobs retained and 3,605 new jobs created

2,188 new businesses created

172,818 individuals

and small businesses participated in Union Bank-funded services



Scott Shane, Managing Director and head of talent acquisition, pictured front left, meets scholars from The Point Foundation, the nation's largest scholarship-granting organization for LGBTQ students.

# "This is where I started to learn a new career path."

Matthew Martin, a former student intern and now full-time Branch Service Officer at McLane High School, Fresno

Assistant Vice President
Peter Otoki stands next
to Marlene Leekang,
Administrative Director
at Baruch College's
Lawrence N. Field Center
for Entrepreneurship,
after presenting the grant
award for entrepreneurial
studies. As part of the
City University of New
York, Baruch has a highly
diverse student body.





 ${\it Chief Human Resources Officer for the Americas Amy Ward addresses Loara High School branch student interns.}$ 

# HIGH SCHOOL BRANCHES SET YOUNG ADULTS ON PATH TO SUCCESS

Our five student-run branches continue to differentiate MUFG across the industry, as we are the only bank west of the Mississippi River that operates student-run branches at high schools. Since the innovative program began in 2011, more than 200 students have completed internships, with nearly all graduates continuing to college, and the bank has hired 19 former interns in full-time and part-time jobs. We expect to open our sixth student-run branch in 2019 at a community college in Oakland, CA (see page 9).

The multifaceted internship program helps students acquire life skills in financial management while taking part in community service. Teller training teaches them the skills to complete financial transactions and for effective customer service. Our high school branches also engage in activities like the holiday toy drive organized at the Loara High School Branch for a local elementary school in need.

In 2017, some interns gained early exposure to the larger financial world, when students at Loara and Lincoln high schools visited the Los Angeles branch of the Federal Reserve Bank and met executive management at our L.A. headquarters. The Loara branch welcomed our CEO for the Americas, Stephen Cummings. And with the support of Managing Director Frank Robinson, our high school branch managers and team

hosted the first Alumni Career Expo Day in August. The event enabled bank employees to discuss hiring tips with student alumni/ae, introduce the Summer Analyst Program Internship for college students, and highlight career opportunities at MUFG.

## **FINANCIAL EDUCATION**

# 2,972 hours

donated by 299 volunteers

# \$901,000 in grants

### MILLENNIALS KEEP UP THE BEAT

Youth and fresh ideas are a strategic advantage for any company. At MUFG, our recruitment and hiring practices bring us many younger employees who contribute innovative thinking to our enterprise and are part of the BEAT (Building Emerging and Aspiring Talent) initiative.

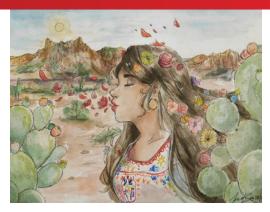
In 2017, BEAT was allocated \$400,000 for distribution to Millennial-driven initiatives. Members opted to continue the scholarship program at the same level as 2016 (\$250,000) to fund diverse, underserved populations, including LGBTQ, women, and people of color. They allocated the other \$150,000 toward programs that support Millennial entrepreneurs enrolled in college. BEAT chose four schools across our major marketplaces: Baruch College in New York City; San Francisco State University; California State University, Fullerton; and San Diego State University.

# Creating a focus on families at Magnolia Place Financial Education Center

MUFG is committed to helping families realize their financial goals, including homeownership. Through a partnership with Magnolia Community Initiative and Children's Bureau of Southern California, the bank opened the Magnolia Financial Education Center in Los Angeles in February 2018. Staffed with knowledgeable community banking experts, the resource center helps low- and middle-income families learn and receive financial education. The center provides one-on-one consultations and hosts financial seminars on topics such as budgeting, saving for college, and using credit wisely.

# Latino Heritage Young Artist Contest

At the grand opening celebration of the Magnolia Financial Education Center, the bank announced the winners of the Latino Heritage Young Artist Contest. For the contest, young Angelenos from ages 7 to 17 were encouraged to submit a drawing or painting that celebrated National Hispanic Heritage Month. Winners were selected based on creativity and the incorporation of Latino heritage themes into their artwork.



### **JANETTE SALAZAR, GRAND PRIZE**

Grand prize winner Janette Salazar's painting of a young Mexican woman blissfully blowing flower petals is meant to "spread the beauty of my heritage," said the 16-year-old artist. Salazar received \$1,000, and her artwork will become a painted mural in South Los Angeles.





## JANNA RAE NIETO, AGE 15-17 (LEFT), HANS REYES, AGE 11-14 (RIGHT)

First-place winners in each of the three age categories received \$1,000, second-place winners received \$750, third-place winners received \$500, and honorable mentions \$250.





### **ART WORKSHOP**

All 12 winners are eligible to attend a series of four art workshops with Los Angeles-based artist Gustavo Garcia Vaca and free family entry to the Los Angeles County Museum of Art.

## **ANGEL LOPEZ, 2ND PLACE, AGE 15-17**

Second-place winner Angel Lopez had little interest in pursuing art before entering the Latino Heritage Young Artist Contest but decided to submit her work with the encouragement of her mentor Vernell Taylor, manager of our Crenshaw High School branch. The high school's art teacher encouraged Angel to enter a national competition with another piece, which she won. Inspired by her success, Angel changed her major at California State University, Long Beach, to fine arts. She now spends her free time in the art department developing her skills.

# Serving our youth

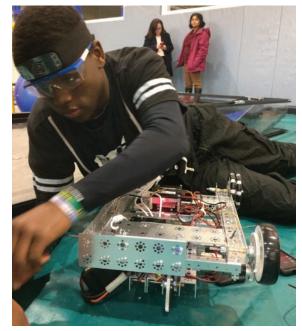
## **INSPIRING GENERATION Z**

With the ongoing support of the MUFG Foundation, Community Food Advocates (CFA) and its Lunch 4 Learning program have secured a remarkable victory for public school students in New York City: universal access to free school lunch. Beginning in fall 2018, this policy change ensures that 84% of students will have access to school lunch at no cost.

Our support of LET'S GO Boys and Girls is helping to foster a strong "STEM identity" among low-income and high-risk youth. Working with schools and youth organizations in Washington, D.C., Baltimore, and Annapolis, LET'S GO is engaging students in grades K-12 with out-of-school programs that teach fundamental STEM concepts through robotics, engineering, math enrichment, and computer programming activities. In the past school year, LET'S GO supported 1,098 students.

# REJUVENATING NEIGHBORHOODS THROUGH PLAYGROUNDS

With support from MUFG, the Trust for Public Land renovated a pair of playgrounds in San Francisco's Civic Center Plaza (photo far right) to create a lively space for the growing number of families in the densely populated surrounding neighborhoods. Revitalizing the playgrounds and activating the adjoining public space with a large, interactive light display was part of an effort to reinvigorate the Civic Center Plaza and make the area safer and more inviting for families to enjoy.



Lloyd Hardy, a student at Paul Charter School in Washington, D.C., working on his entry during a qualifying event for LET'S GO Boys and Girls' rookie year in the FIRST Tech Challenge, a national robotics competition. Hardy was one of three LET'S GO students accepted into an 8-week Science & Engineering Apprenticeship Program with the Department of the Navy.





Above: Girls play on the "Lenticular Cloud," one of the new nature- and weather-inspired play structures at San Francisco's Civic Center Plaza.

Left: Bank employees in Colombia participate in the 5th annual MUFG Gives Back — a global campaign focused on change at the local level. Working with an organization outside Bogotá called Fundación Niñas sin Miedo (Girls Without Fear), which combines sports with education to empower girls and prevent sexual violence, MUFG staff helped the girls make mallets for their bicycle polo team, donated 40 copies of Good Night Stories for Rebel Girls for the foundation's new library, and gave a new video projector to the educational center.

# PurePoint Financial

A division of MUFG Union Bank, N.A.



Launched in 2017, PurePoint Financial is a hybrid digital bank that was designed to meet the needs of today's modern clients. All financial centers offer a streamlined, digitally led, and cashless experience with a smaller footprint than traditional bank branches. This model allows for the convenience and around-the-clock access that comes from online banking while also enabling clients to meet with a savings professional in person when needed. PurePoint Financial currently has more than 20 financial centers in Florida, Illinois, New York, and Texas, with additional locations in the planning process.

A unique series of photographic art adorns the walls of the PurePoint Financial Center on Park Avenue in New York City. The collection, part of emerging dance photographer Kevin Richardson's Dance As Art project, celebrates both dance and the City of New York by showcasing dancers as they perform in the street for all to enjoy. The rotating gallery aims to create a deeper connection with the local community. "Initially the idea to feature artwork in New York was born from our desire to celebrate a city where the arts are woven into the social fabric and are at the core of its identity," says Maha Madain, PurePoint's head of marketing. "Our first exhibit was so well received, that we created similar galleries featuring local artists in our Chicago and Houston Financial Centers, and another planned for Miami." Periodic auctions, with a portion of the proceeds donated to local charities, make way for new artists to showcase their works.





PurePoint staff sort produce during a volunteer event at the Greater Chicago Food Depository.

PurePoint Financial was built on a culture of service and a commitment to providing exceptional experiences for clients. That same commitment extends to the communities we serve. In 2017, team members volunteered to teach financial literacy to children, sorted donations at local food banks, served meals at nearby shelters, and aided in hurricane disaster relief efforts.

Executives also met with community leaders in each market to present PurePoint foundation grants. Examples of awardees are the Children's Aid Society in New York, Genesys Works in both Chicago and Houston, the YMCA of Metropolitan Dallas, and Catalyst Miami.

PurePoint invested in 589,000 kWh of renewable energy with the purchase of renewable energy certificates. This investment in carbon reduction had a similar environmental impact to:



10 YEARS

OR



TAKING
94 CARS
OFF THE ROAD FOR
1 YEAR



NOT USING 1,015 BARRELS OF OIL "The PurePoint team is always eager to roll up their sleeves to help our local communities."

Pierre P. Habis, President, PurePoint Financial

# CHARITABLE GRANTS AND VOLUNTEER INITIATIVES

# 2,005 hours of volunteering in 2017

# \$375,000 in grants

for affordable housing, economic development, education, environment, and human services organizations across PurePoint's footprint

# Purchase of renewable energy certificates

equivalent to 100% of PurePoint's own power needs

# Our workforce



# Fostering a culture of respect and inclusion

We draw strength from an inclusive company culture that respects and embraces our differences and take pride in creating a workforce that reflects the customers and communities we serve.

# 48% of all employees

in the Americas are women

# 22% of senior managers\*

in the Americas are women

# 29% of senior managers\*

in the United States are people of color

# 36%

of the 406 U.S. employees who took paid parental leave were men

In 2017, our new inclusion and diversity strategy was approved for the Americas, focusing on leadership, innovation and engagement, community connection, and brand prominence. In conjunction with these strategies, MUFG has developed three focus areas to achieve our diversity and inclusion goals: Talent, Development, and Awards and Recognition, embedding inclusion and diversity into everything we do. Each business unit has an Inclusion and Diversity Council.

## PARTIAL LIST OF INCLUSION & DIVERSITY COMMUNITY PARTNERS 2017

### **Atlanta**

Integrity Transformations Community
Development Corporation

## Chicago

Center on Halsted

# **New York City**

Hetrick-Martin Institute Hot Bread Kitchen Sakhi for South Asian Women

## **Northern California**

Asian Pacific Fund California Women's Foundation Fresno Hispanic Chamber Foundation LeadersUp

### **Pacific NorthWest**

Potlatch Fund Sea Mar Community Health Centers

### Southern California

National Latina Business Women Association Orange County Human Relations Union of Pan Asian Communities

### **Texas**

Baker Ripley Foundation Mi Escuelita

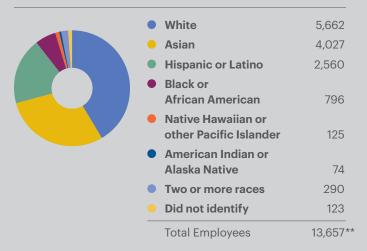
### **AMERICAS WORKFORCE**

**15,560 staff members**, including full-time employees, temporary employees, and non-employee contingent workers

### **AMERICAS EMPLOYEES BY COUNTRY\*\***



### **U.S. EMPLOYEES BY RACE AND ETHNICITY\*\***



<sup>\*\*</sup>Excludes temporary employees and non-employee contingent workers

<sup>\*</sup>Managing Director and above

# Investing in women leaders

MUFG is the lead sponsor of the Multicultural Women Executive Leadership Program (MWELP), an intensive 5-month program that equips high-performing women leaders with the tools to succeed in senior roles. Founded on the principal that diversity leads to stronger business results, MWELP is taught by University of Southern California faculty scholars and real-world practitioners, including Union Bank's Head of Corporate Social Responsibility for the Americas Julius Robinson.

MUFG is also a core supporter of the Latina Global Executive Leadership Program, an in-depth 8-month program that aims to help Latina professionals become stronger leaders in their field. Both programs are a direct effort on the part of the bank to address the inequities that women face in a competitive corporate environment.

# LATINA SUCCESS LEADERSHIP PROGRAM

Every year MUFG grants \$7,500 to the San Diego branch of MANA, a national Latina organization dedicated to empowering women through advocacy, leadership development, and community service. MUFG supported MANA's Latina Success Leadership Program, an initiative that strives to move more Latina women into professional and managerial posts. Union Bank's own Ana Lora, who was promoted to Assistant Vice President in 2017. credits the program with giving her the confidence to voice her interest in career growth at the bank.





Left: Union Bank employees Sachiyo Morimura and Shiressa "Reese" Johnson (first and second from left) were among 30 women who participated in this year's Multicultural Women Executive Leadership Program.

Right: MUFG sponsored Fernando Tamayo, co-founder of socially responsible water-bottle brand Yaqua in Peru, to speak at the One Young World Summit in Bogotá.



MUFG Americas and EMEA employee delegates to the One Young World Summit held in Bogotá, Colombia, where world leaders and activists discussed pressing social issues from climate change to human rights with delegates from 194 countries. MUFG has participated since 2013.

### **ENTERPRISE RESOURCE GROUPS**

Our Enterprise Resource Groups (ERGs) are open forums with nearly 4,500 employee members who share a common identity or affiliation. Active in 12 locations, these groups reinforce the importance of diversity and inclusion and provide a safe space to speak out about important issues related to identity, orientation, and sense of self. ERGs are also an instrumental part of the bank's emphasis on building awareness of diverse and inclusive cultures among employees.

## Adelante

Hispanic/Latino Enterprise Resource Group

# **ASPIRE**

Asian Pacific Islander Enterprise Resource Group

# NextGen Leaders

Generational Enterprise Resource Group

# Pride Alliance

LGBTA Enterprise Resource Group

## **PUISE**

African American/Black Enterprise Resource Group

# SERVE

Veterans' Enterprise Resource Group

## WIN

Women's Enterprise Resource Group

# Instilling a culture of professional learning

At MUFG, we strive to nurture talent within the bank by preparing employees for positions with greater impact and responsibility. We offer a variety of career development and training programs to help employees grow their skills and advance in their careers. Virtually all employees (99.7%) received 2017 performance evaluations.

### **GLOBAL LEAD**

MUFG's nomination-based Global Leadership Enterprise-wide Accelerated (LEAD) program is geared toward promising Directors and Managing Directors who have the potential to be successful at higher levels of leadership. Over a five-month span, the Global LEAD program engages employees through developmental activities designed to build insight and facilitate learning.

### **GLOBAL ROTATION TRAINING PROGRAM**

The Global Rotation Training Program (GRTP) targets high-performing junior employees who are interested in international on-the-job training experience. This one-year program gives participants a chance to benefit from a global assignment while learning valuable skills to advance their careers.

### **EDUCATIONAL ASSISTANCE PROGRAM**

In 2017, the bank invested nearly \$737,300 in tuition reimbursements, helping 237 employees further their education and pursue their career aspirations by attaining university and advanced degrees.

### **COMPLIANCE MATTERS**

Each year the compliance areas of each subsidiary of MUFG Americas Holdings Corporation (MUAH) prepare training plans that include courses for newly hired, existing, and targeted staff, with the frequency based on an analysis of the risk levels of each business and job function. Most of the courses are administered online.

Following the 2017 plans, staff throughout the Americas, including the Executive Committee for the Americas, received mandatory training on our Code of Conduct/ Ethics and topics such as Anti-Money Laundering and the Bank Secrecy Act, Data Privacy, Information Security, Global Sanctions, Insider Trading, Americans with Disabilities Act, and Anti-Bribery and Corruption including the Foreign Corrupt Practices Act (FCPA). More detailed training on other business-specific topics was provided to targeted audiences as appropriate, for example in fraud, Elder Financial Abuse, and, for MUFG Securities Americas staff, the Volcker Rule. More than 1,100 supervisors took Preventing Workplace Harassment during the year (half of all supervisors at the bank, where the course is assigned biannually).

The Board of Directors of MUAH receives compliance updates on a quarterly basis as appropriate. Board education topics during the year included the Bank Secrecy Act and anti-money laundering and cyber security.

100+ mandatory compliance courses assigned for more than 127,000 hours of training and approximately 350,000 certifications acquired.



GRTP 2017 participants at Top of the Rock in New York (from left): Varun Malik (Singapore), Mayuko Yamada (United Kingdom), Ryan Stone (United Kingdom), David Edmunds (United Kingdom), and Alvin Lai (Hong Kong).

For the Americas, the completion rate for all mandatory compliance training was greater than 99.5%.



Red Dirt wind farm in Oklahoma operated by Enel Green Power North America, Inc. (see page 13).

# Sustainable banking

### THE EQUATOR PRINCIPLES

MUFG Bank recognizes that largescale infrastructure and natural resources development projects may have adverse impacts on the local environment and surrounding communities. That's why the bank works in partnership with its clients to determine, assess, and manage environmental and social risks and impacts related to the projects, and adopted the Equator Principles (EPs) in 2005 to ensure that the projects it finances and advises on are developed in a socially responsible manner and use good environmental management practices to minimize, mitigate, and/ or offset these risks and impacts. The EPs apply to all industry sectors. A specialized team in Tokyo reviews projects and assigns risk categories based on the degree of impact.

For more information on the EPs, including MUFG's latest reporting on the four products covered (project finance transactions, project-related corporate loans, bridge loans, and project finance advisory services), visit www.mufg.jp/english/csr/environment/sekidou.

# AMERICAS REPUTATION RISK MANAGEMENT FRAMEWORK

To further a strong culture of ethical behavior and help protect MUFG's reputation in the marketplace and in the communities we serve, the Joint Risk Committees of the Board appointed a Reputation Risk Management Officer for the Americas and established an Americas Reputation Risk Committee, which provides governance and oversight of a framework to review transactions, client and vendor relationships, products, and services across the enterprise that could adversely impact society, local communities, the environment, and the bank's reputation.

# NEW GLOBAL ENVIRONMENTAL AND SOCIAL POLICY FRAMEWORK

In May 2018, MUFG announced the adoption of a new Environmental Policy Statement, Human Rights Policy Statement, and Environmental and Social Policy Framework, which are designed to contribute to the resolution of environmental and social issues through our business activities. More information is available at www.mufg.jp/english/csr/environment.

# INTERNATIONAL VOLUNTARY STANDARDS

## Through MUFG global operations:

- Equator Principles
- United Nations Environment Programme Finance Initiative
- United Nations Global Compact
- Principles for Responsible Investment
- Carbon Disclosure Project
- Taskforce on Climate-related Financial Disclosures
- Paris Agreement on climate change

# MUFG SUSTAINABLE STOCK INDICES MEMBERSHIPS

### Through MUFG global operations:

- Dow Jones Sustainability Indices Asia Pacific
- FTSE4Good Index Series
- Morningstar Socially Responsible Investment Index

# **Sustainable Financing Commitments** (in millions)

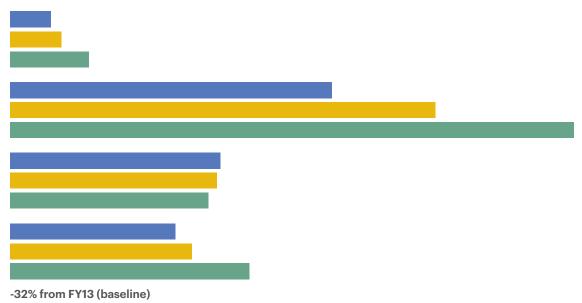
Group	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011
Agriculture	533.43	520.33	517.42	203.50	187.39	210.00	159.00
Community Development Finance	1,232.04	1,390.70	1,326.96	1,818.61	1,052.77	894.07	817.73
Environmental Services	1,956.76	1,993.74	1,821.71	1,734.60	1,650.00	1,267.00	1,500.00
Specialized Markets	2,047.40	2,145.30	2,001.80	1,920.00	1,687.00	1,457.30	1,094.70
Structured Finance	5,299.98	5,605.00	4,468.00	4,281.00	4,337.00	3,251.00	2,620.00
Total	\$ 11,069.61	\$11,655.07	\$10,135.89	\$9,957.71	\$8,914.16	\$7,079.37	\$6,191.43

<sup>\*</sup>Restatements in blue

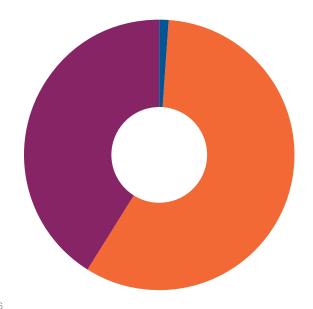
# **Sustainability program snapshot**

# Total GHG emissions (Tons)

	Diesel, Gasoline, Natural Gas, and Propane	2,297.50	
Scope 1		2,861.59	
		4,416.23	
		18,059.71	
Scope 2	Electricity and REC	23,882.07	
		31,685.56	
		11 000 70	
	Facilities without Control (Electricity and Natural Gas)	11,809.78	
		11,618.93	
	(======================================	11,140.22	
Scope 3			
	Business Travel	9,281.04	
	(Short Haul, Medium Haul,	10,212.03	
	Long Haul, and Train)	13,445.52	
Total		41,448.03	-32% from FY13 (



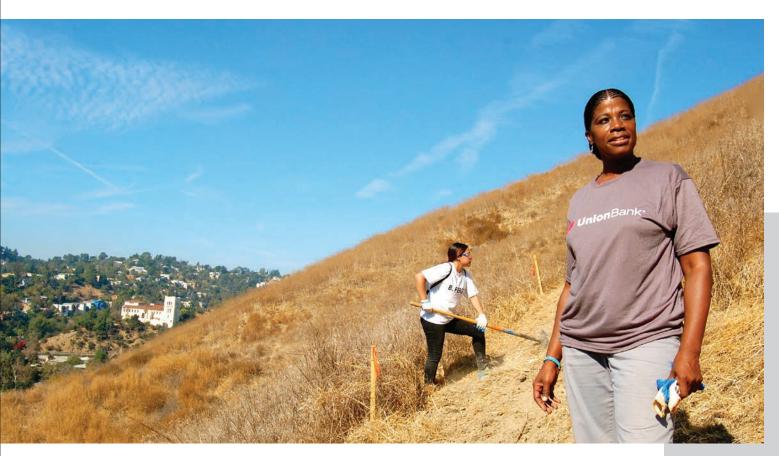




# Energy output (mmBTU)

•	Scope 1 – Stationary Combustion Diesel Natural Gas Propane	<b>4,749.79</b> 813.80 3,785.44 150.55
•	Scope 2 - Indirect Emissions Electricity	<b>215,465.73</b> 215,465.73
•	Scope 3 - Facilities without Control Electricity - Scope 3 Natural Gas - Scope 3	<b>153,478.18</b> 126,632.06 26,846.12
Gr	and total	373,693.70

WATER CONSUMPTION (US Gallons)	FY17	FY16	FY13 (baseline)	FY17 vs. FY13 (baseline)
Water	140,525,157	162,813,634	94,432,409	49%
BUSINESS TRAVEL (Miles)				
Short Haul - Average Passenger	576,351	630,315	825,865	-30%
Medium Haul Total	19,045,897	21,394,751	25,653,686	-26%
Long Haul Total	26,326,340	29,513,132	34,120,277	-23%
Train – National Rail	47,878	60,850	120,135	-60%
Total	45,996,466	51,599,048	60,719,963	-24%



Vernell Taylor (foreground), manager of the student-run branch at Crenshaw High School, volunteering with the Student Conservation Association in Los Angeles.



MUFG Union Bank, N.A., sponsored a Pacific Northwest bus tour for local elected officials to learn more about building affordable housing in the communities they serve. One of the stops was at Plaza Roberto Maestas, a \$45-million transit-oriented development project in the heart of Seattle's Beacon Hill neighborhood named after longtime community activist Roberto Maestas. The development is located next to El Centro de la Raza (pictured above), a hub for Seattle's Latino community.

# **Building meaningful connections with stakeholders**

MUFG makes it a priority to regularly engage with clients, peer financial institutions, policymakers, nongovernmental organizations, suppliers, and other CSR thought leaders. We do so on a daily basis and at the local level through our network of CSR Outreach Officers. We engage at the local, State, and Federal policy level through our government and regulatory affairs functions. And we have an institutionalized CSR Advisory Board (see page 2) with prominent national and regional experts in social and environmental risk, the bank regulatory environment, community and economic development, and the nexus between the growing needs of our communities and the evolving business model and objectives of the bank.

### **COMMUNITIES**

In 2017, in addition to our annual meeting with the California Reinvestment Coalition, we hosted a series of community forums to provide a platform for meaningful discussion with various partners. Events led by Fred Mendez, Managing Director, Community, Environmental, and Governmental Affairs, together with local CSR Officers, were held in New York, Seattle, San Francisco, Santa Barbara, Los Angeles, and Orange County.

### **CSR ADVISORY BOARD**

In 2017, the CSR Advisory Board (CAB) met three times and provided in-depth feedback on issues and products including mortgage lending; volunteerism; the evolution of the Community Reinvestment Act; how to measure success within the context of a bank foundation; public welfare investing; affordable housing finance; and creating a business model for our high school branch program. The group also held an interactive discussion about the bank's overarching strategy in the United States with key executives from throughout the bank.



Community leaders representing nonprofit organizations in the fields of affordable housing, small business lending, community legal services, anti-hunger, workforce development, and community schools gathered with MUFG leadership in New York, including MUFG Union Bank Foundation board member Kevin Dunphy, Managing Director and Head of Public Finance (fourth from the right).

### **DIVERSE SUPPLIERS**

Our Supplier Diversity team was proud to sponsor listening tours in San Francisco, Los Angeles, Modesto, and San Diego to learn how the bank could help veterans and the organizations that support them. The events were attended by leaders from 18 accredited veterans' organizations.

# SUPPLIER DIVERSITY STRATEGIC ALLIANCES

- California State Commanders Veterans Council
- Financial Services Roundtable for Supplier Diversity
- National and Regional Minority Supplier Development Councils
- Disabled Veterans Business Alliance
- The Elite Service-Disabled Veteran-Owned Business (SDVOB) Network
- Veterans Business Network
- National Veterans Foundation

### **EMPLOYEES**

In a world that is changing faster than ever, MUFG must do its best not only to keep up, but to stay ahead — leading change while expanding our global presence. At the forefront are engaged and dedicated employees charting our course. We strongly believe that engaged employees lead to better business outcomes as well as a collaborative and productive workplace.

Conducted approximately every two years, the Global Engagement Survey encompasses 45 countries and enjoys a participation rate in excess of 80%. The survey focuses on the employee experience and enables us to track our progress and take appropriate actions for improvement locally, across MUFG Americas, and as part of the larger MUFG organization. All active employees (both full-time and part-time) respond to survey items according to a 5-point scale and have the opportunity to provide written comments. All survey responses are confidential.

### **CLIENTS**

"MUFG takes the time to understand and learn from our clients' experiences. In addition to surveys and syndicated research, we systematically monitor and analyze client input from customer service and relationship management teams. This in-depth process enables us to better understand the bank's strengths, weaknesses, and opportunities, so we can improve client satisfaction and help our customers succeed."

Maureen Holding VP, Senior Manager, Client Insights and Research



Community partners representing nonprofit affordable housing, economic development, children and youth, and community legal and mental health services organizations engaged in discussion at the Los Angeles Community Partners lunch.



West Coast President and Head of the Regional Bank Tim Wennes (center) alongside Head of Corporate Social Responsibility for the Americas Julius Robinson (left) and VP of Community Relations Yolanda Butler of financial education nonprofit Operation Hope at the annual California Reinvestment Coalition meeting in San Francisco.



Jeanne Kohl-Welles, left, member of the King County Council, with SeaTac City Council member Pam Fernald, during the Union Bank bus tour in Seattle, WA.



Washington State University student Laurence Hicks (left) with Seattle City Council member Rob Johnson and Joel Ing of Edge Developers on a bus tour hosted by Union Bank for local elected officials to learn more about long-term affordable housing and what it might look like in their communities. Increasing the available stock of quality, accessible, and affordable housing is what is ultimately needed to solve homelessness. Based on positive feedback from the tour, the bank is planning more such gatherings.



Pamela Wiley, Ph.D., Founder and President of the Wiley Center, discussing critical issues for children with developmental disabilities at the Los Angeles Community Partners lunch.



California Reinvestment Coalition (CRC) Executive Director Paulina Gonzalez (left) and Policy Advocate Andrea Luquetta along with Self-Help Federal Credit Union President Steve Zuckerman (third from right) engaging with MUFG leadership at the CRC annual meeting held in San Francisco.



Officials from California State University, Fullerton, the largest school in the State system, discuss their Center for Entrepreneurship with Rossina Gallegos (not pictured), our CSR Officer for Orange County.



### A MESSAGE FROM JULIUS ROBINSON

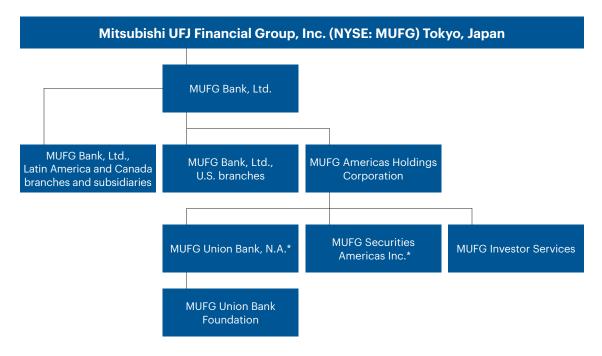
Throughout 2017, MUFG made innovative investments across the Americas in the key areas of education, environmental sustainability, affordable housing, economic development, and human services. We identified unique opportunities to drive long-term, systemic change for individuals, families, businesses, and communities. And we held ourselves accountable for measurable outcomes every step of the way. Our corporate social responsibility activities operate under the same high standards that define the culture of MUFG. And that allows us to continue to be a catalyst for positive change in the communities where we live and work.

Julius Robinson

Head of Corporate Social Responsibility for the Americas, MUFG Union Bank, N.A.

Head of Corporate Social Responsibility for the Americas Julius Robinson welcomed volunteers to an MUFG Gives Back event at the Oakland City Stables, which offers outreach programs for inner city youth and veterans. Volunteers helped clean up and beautify the grounds.

# Our vision: Be the world's most trusted financial group



<sup>\*</sup>Main subsidiaries of MUFG Americas Holdings Corporation

### **ABOUT THIS REPORT**

This report has been produced to provide an overview of the corporate social responsibility (CSR) activities and performance across our lines of business, in our facilities, and in the communities where we operate. The report covers the fiscal year from April 1, 2017, to March 31, 2018, unless otherwise noted.

This is the fourth CSR report to cover the work of MUFG in the Americas, including MUFG Union Bank, N.A., MUFG Bank, Ltd. (formerly The Bank of Tokyo-Mitsubishi UFJ, Ltd.), MUFG Securities Americas Inc., and MUFG Investor Services (USA) LLC. More information on the company is available on our websites (www.mufgamericas.com, www.unionbank.com, www.mufgsecurities.com, and www.mufg.jp/english). This report adheres to the framework of the Global Reporting Initiative, which promotes organizational transparency and accountability about environmental, social, and governance performance. Though not currently reviewed by an external party, this publication has been prepared in accordance with the GRI Standards: Core option.

MUFG did not conduct a formal stakeholder engagement process for this report, although the document does cover a wide range of topics that demonstrate engagement with our employees, customers, suppliers, and communities.

Unless noted otherwise, all individuals named in the report are employees and/or affiliates of MUFG. Products described in this report that are offered to individuals and small businesses are not offered in Latin America and Canada.

To learn more about sustainability at MUFG in the Americas or to provide feedback on this report, contact Beth Gilroy, Director and CSR Officer, MUFG Union Bank, N.A., bgilroy@us.mufg.jp.



# Global reporting initiative

Disclosure number	Disclosure title	Page number or reference
GENERAL DISCLOSURES		
102-1	Name of the organization	Cover
102-2	Activities, brands, products, and services	Pages 32-33
102-3	Location of headquarters	Page 33
102-4	Location of operations	Page 33
102-5	Ownership and legal form	Front Inside Cover
102-6	Markets served	Page 33
102-7	Scale of the organization	Front Inside Cover
102-8	Information on employees and other workers	Pages 20-23
102-9	Supply chain	Page 30
102-10	Significant changes to the organization and its supply chain	Front Inside Cover
102-11	Precautionary Principle or approach	N/A
102-12	External initiatives	Page 2
102-13	Membership of associations	Pages 28-31
102-14	Statement from senior decision-maker	Page 1
102-16	Values, principles, standards, and norms of behavior	Front Inside Cover
102-18	Governance structure	Page 32
102-40	List of stakeholder groups	Pages 28-31
102-41	Collective bargaining agreements	Not Disclosed
102-42	Identifying and selecting stakeholders	Pages 28-31

Disclosure number	Disclosure title	Page number or reference
GENERAL DISCLOSURES (Continue	ed)	
102-43	Approach to stakeholder engagement	Pages 28-31
102-44	Key topics and concerns raised	Page 2
102-45	Entities included in the consolidated financial statements	Page 32
102-46	Defining report content and topic Boundaries	Page 32
102-47	List of material topics	Page 2
102-48	Restatements of information	Noted where applicable
102-49	Changes in reporting	Front Inside Cover
102-50	Reporting period	Fiscal Year 2017
102-51	Date of most recent report	Fiscal Year 2015
102-52	Reporting cycle	Annual
102-53	Contact point for questions regarding the report	Page 32
102-54	Claims of reporting in accordance with the GRI Standards	Core
102-55	GRI content index	Pages 34-37
102-56	External assurance	Not Assured
MANAGEMENT APPROACH		
103-1	Explanation of the material topic and its boundary	Pages 28-31
ECONOMIC PERFORMANCE		
201-1	Direct economic value generated and distributed	10-K
201-4	Financial assistance received from government	MUFG does not receive
201-4	i ilianciai assistance received nom government	any government assistance
INDIRECT ECONOMIC IMPACTS		
203-1	Infrastructure investments and services supported	Page 25

Disclosure number	Disclosure title	Page number or reference
PROCUREMENT PRACTICES		
204-1	Proportion of spending on local suppliers	Not Disclosed
ANTI-CORRUPTION		
205-2	Communication and training about anti-corruption policies and procedures	Business Standards for Ethical Conduct
ENERGY		
302-1	Energy consumption within the organization	Page 27
302-2	Energy consumption outside of the organization	Page 27
302-3	Energy intensity	Page 27
302-4	Reduction of energy consumption	Page 27
302-5	Reductions in energy requirements of products and services	Page 27
WATER		
303-1	Water withdrawal by source	Page 26
EMISSIONS		
305-1	Direct (Scope 1) GHG emissions	Page 27
305-2	Energy indirect (Scope 2) GHG emissions	Page 27
305-3	Other indirect (Scope 3) GHG emissions	Page 27
305-5	Reduction of GHG emissions	Page 27
EMPLOYMENT		
401-1	New employee hires and employee turnover	Not Disclosed
401-2	Benefits provided to full-time employees that are not provided to temporary or part-time employees	Not Disclosed
401-3	Parental leave	Page 21

Disclosure number	Disclosure title	Page number or reference
TRAINING AND EDUCATION		
404-1	Average hours of training per year per employee	Page 23
404-2	Programs for upgrading employee skills and transition assistance programs	Page 23
404-3	Percentage of employees receiving regular performance and career development reviews	Page 23
DIVERSITY AND EQUAL OPPORTU	NITY	
405-1	Diversity of governance bodies and employees	Page 21
HUMAN RIGHTS ASSESSMENT		
412-2	Employee training on human rights policies or procedures	Pages 22-23
412-3	Significant investment agreements and contracts that include human rights clauses or that underwent human rights screening	Business Standards for Ethical Conduct
LOCAL COMMUNITIES		
413-1	Operations with local community engagement, impact assessments, and development programs	Pages 4-9
413-2	Operations with significant actual and potential negative impacts on local communities	Page 25
CUSTOMER PRIVACY		
418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	Not Disclosed
SOCIOECONOMIC COMPLIANCE		
419-1	Non-compliance with laws and regulations in the social and economic area	Not Disclosed



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