



MUFG Union Bank, N.A.

A member of MUFG, a global financial group

30 March 2016

Press contact:

Jane Yedinak T +1-415-773-2497

E jane.yedinak@unionbank.com

## Theodore "Ted" Tulpan and Zafer Uysal Join the MUFG Union Bank Financial Institutions Group within Transaction Banking

**NEW YORK, NY, (March 30, 2016) - MUFG Union Bank, N.A.**, announced today that Theodore "Ted" Tulpan has joined the bank as managing director and team lead for the Financial Institutions Group (FIG) within Transaction Banking. Tulpan is responsible for developing the bank's transaction banking business with financial institutions, including banks, broker-dealers, hedge funds, insurance and title companies, and financial exchanges. He manages a national team of sales professionals and associates. Tulpan is based in New York and reports to Charles "Chaz" Present, managing director U.S. Wholesale Banking Treasury Services.

In addition, the company announced that Zafer Uysal joined the bank as vice president and sales officer for the Financial Institutions Group. Uysal is responsible for providing cash management solutions for a portfolio of FIG clients. He reports to Tulpan and is based in New York.

"Financial Institutions represent an important and growing segment for MUFG Union Bank's Transaction Banking group," said Present. "Ted's extensive sales leadership and experience in this area will be an important strength as we continue our efforts to grow our FIG business. We also are pleased to welcome Zafer, who brings a successful track record of treasury management sales to our team."

**Tulpan** has nearly thirty years of financial sector experience. He comes to the bank from JPMorgan Chase, where he most recently was the sales group executive of its Global Funds Group, overseeing a sales team focused on providing cash management services to hedge funds. He also served as executive director of broker dealer hedge fund sales and vice president of international agencies sales for JPMorgan Chase. Prior to that, Tulpan served as a senior associate on the Global Funding Desk at Lehman Brothers. He began his career at the Federal Reserve Bank of New York where he was a trader and analyst on the Open Market Trading Desk.

Tulpan holds a Bachelor of Science degree in finance from Fordham University and a Master of Business degree in financial economics from Pace University. He holds FINRA, Series 7 and Series 63 securities licenses.

**Uysa**l joins MUFG Union Bank from JPMorgan Chase where he served as vice president of treasury services, providing cash management solutions to hedge funds and private equity clients. Prior to that, Uysal worked as a corporate banking business relationship manager in Istanbul, Turkey for HSBC Bank, MNG Bank, and Denizbank (Dexia).

Uysal holds a Bachelor of Economics degree from Istanbul University. He is an active volunteer with DOROT, a community organization that provides volunteer support for seniors. He also served as a NATO sergeant in the Civil-Military Cooperation unit and was awarded the NATO Medal of Service.

About MUFG Union Bank, N.A.

MUFG Union Bank, N.A., is a full-service bank with offices across the United States. We provide a wide spectrum of corporate, commercial and retail banking and wealth management solutions to meet the needs of customers. We also offer an extensive portfolio of value-added solutions for customers, including investment banking, personal and corporate trust, global custody, transaction banking, capital markets, and other services. With assets of \$115.4 billion, as of December 31, 2015, MUFG Union Bank has strong capital reserves, credit ratings and capital ratios relative to peer banks. MUFG Union Bank is a proud member of the Mitsubishi UFJ Financial Group (NYSE: MTU), one of the world's largest financial organizations with total assets of approximately ¥295.8 trillion (JPY) or \$2.5 trillion (USD)¹, as of December 31, 2015. The corporate headquarters (principal executive office) for MUFG Americas Holdings Corporation, which is the financial holding company and MUFG Union Bank, is in New York City. The main banking office of MUFG Union Bank is in San Francisco, California.

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<sup>&</sup>lt;sup>1</sup> Exchange rate of 1 USD=¥120.6 (JPY) as of December 30, 2015