US Economic Brief

AGRON NICAJ

US Economist

Economic Research Office anicaj@us.mufg.jp

MUFG Bank, Ltd.

A member of MUFG, a global financial group

Growth is unlikely to last

28 April 2023

- Changes in durable goods inventories weighed down GDP growth in Q1. January's strong growth in real personal consumption carried overall economic output, but subsequent months reflect a broader slowdown in spending. The US may experience intermittent bumps in consumption in Q2 if fiscal year end bonuses and pay raises are larger than normal, but overall, trends in consumer spending and savings indicate less economic activity this quarter.
- The Fed's preferred inflation measure showed stubborn price growth in March, with their explicit 2% target becoming increasingly out of reach in the near-term. For price growth to average 2%, a non-trivial share of spending categories will need to be deflationary. Core goods carried that hope with strong disinflation in 2022, but price growth has since been flat and remains positive. Additionally, the Employment Cost Index (ECI) showed strong growth in wages and salaries in Q1, especially in goods industries. Slowing consumption and upward cost pressures will likely impact corporate margins in 2023.

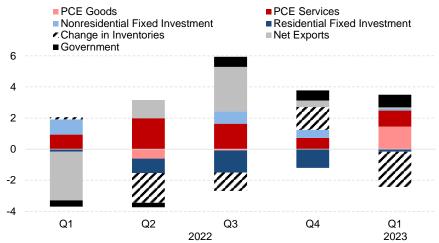
The economy started off strong, but it likely won't last

First quarter real GDP came in below expectations at 1.1%, but growth was strong in nearly all major components including personal consumption, net exports, nonresidential fixed investments, and government consumption. Final sales of domestic product signal a much stronger Q1, with annualized growth at 3.3%. However, much of this growth was concentrated in January and the remaining months indicate slower output in Q2.

Growth in government consumption will likely continue throughout 2023 and 2024. Negotiations on the US debt ceiling are ongoing, but the war in Ukraine and increased tensions with China are drawing bipartisan support for more national defense spending. The aging population also ensures continued spending growth on Medicare and Social Security both in the short and long-term.

Inventory changes brought down output in Q1

Contributions to percent change in real GDP, % points



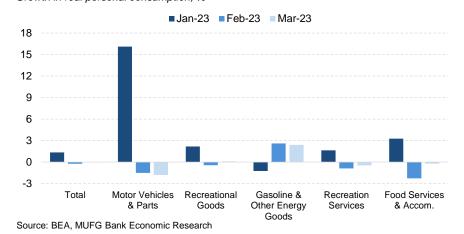
Source: BEA, MUFG Bank Economic Research



Growth in nonresidential fixed investment was slightly positive in Q1, contributing 0.1 percentage points to real GDP. Residential fixed investment was slightly negative, but much less so than in previous quarters. Construction starts for single-family homes may have reached their trough in Q1, with sales of new homes potentially at a new equilibrium in relation to mortgage rates. Growth is not likely as long as interest rates are expected to stay elevated for much of 2023, but significant housing shortages may limit further declines.

The largest positive contributor in Q1 (and overall driver of the US economy) was personal consumption. Goods consumption contributed 1.45 percentage points to overall GDP growth, a stark contrast to the last 4 quarters of negative growth, and services consumption continued their positive contribution (1.03 percentage points).

Strong spending growth in January carried overall Q1 growth Growth in real personal consumption, %



January was a particularly good month for the economy, with real personal consumption growing by 1.35%. Warmer than usual weather helped contribute to increased consumption in discretionary spending categories such as food services and accommodation, recreational goods and services, and potentially even durable goods. Motor vehicles may have benefitted to some degree from these factors, though improvements in auto inventories and pent up demand were likely the main drivers.

In the rest of Q1 (February and March), growth in real personal consumption was negative. Some of this decline can be viewed as a correction in spending from when the transitory effects of January wore off, but February and March were also unusually warm, so weather doesn't fully explain the difference. Robust growth January likely also came from the historically large Cost of Living Adjustments (COLAs) for Social Security recipients (which are tied to annual changes in the CPI-W), pent up demand for certain goods, and just plain noise in the data.

Growing savings will weigh on future spending Personal savings rate, % 35 30 25 20 15 10 5 0 2019 2020 2021 2022 2023

Source: BEA, MUFG Bank Economic Research

The second quarter of 2023 will likely show much slower spending growth than in Q1, evidenced by the trend in the personal savings rate. Though still lower than the prepandemic rate, the personal savings rate has been growing since June of last year and it now stands at 5.1% as of March, up from 4.8% in February and 4.5% in January. This



upward trend is expected to continue, and consumption will come at the expense of increased savings. But like COLAs in January, fiscal year end salary increases and bonuses may be large by historical standards if employers take inflation into account, so isolated bumps in consumption may occur in Q2 for specific spending categories.

Growth in Q1 was weighed down by changes in inventories, specifically in durable goods which contributed -2.38 percentage points to overall **GDP** growth. Though significant, this drop is likely not a distress signal on its own for durable goods industries. Typically, inventory shortages (like in 2020 and 2021) are followed by gluts (like in 2022). The start of 2023 is, to some extent, a correction of the glut that followed the shortage. Inventory challenges, however, are unlikely to be fully resolved in 2023. Supply chain issues still impact certain industries and recession uncertainty which will likely sustain volatility in inventories.

Gluts in durable goods inventories are clearing out

Inventory changes, durable goods, billions



Source: BEA, MUFG Bank Economic Research

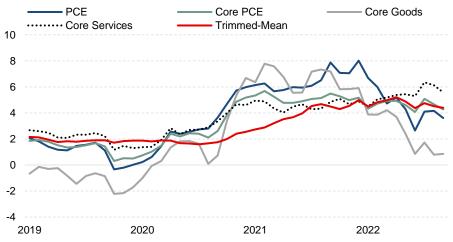
The Fed's inflation target is unlikely to be met soon

There is no clear path to reach the Fed's explicit 2% inflation target. Indeed, certain spending categories from the Fed's preferred measure (PCE Price Index) have been strongly disinflationary and others, like housing, will predictably be so this year. On an annual growth basis, core PCE is also somewhat promising, with 4.6% growth in March, down slightly from 4.7% in February.

However, outliers can often cloud the signal. The Dallas Fed's trimmed-mean PCE attempts to correct for outliers, and it shows a much more stubborn inflation picture. The trimmed-mean PCE grew 4.4% in March at a 6-month annualized basis. Since January of last year, the index has hovered between 4-5% with no apparent downward trend.

Core inflation is struggling to fall below 4%

PCE Price Index, 6-month % change, AR



Source: BEA, Dallas Fed, MUFG Bank Economic Research

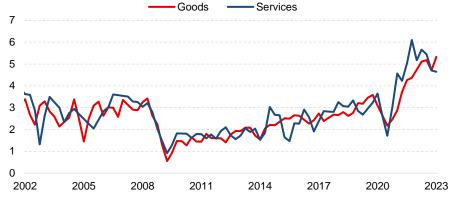


For inflation to average 2%, there need to be spending categories that experience deflation (or negative price growth). In the years before COVID, price growth for core goods regularly landed below 0, which helped counterbalance slightly higher core services inflation. Core goods carried this hope with strong disinflation in 2022, but price growth has since stopped falling. Core goods inflation has been flat at around 0.8% on a 6-month annualized basis since December 2022.

Inventory issues for autos will apply upward pressures on core goods, despite the anticipated drop in consumption in Q2, and high wage growth will apply upward cost pressures. The Q1 Employment Cost Index (ECI) showed that wages and salaries grew by 5.3% on a 2-quarter moving average annualized basis in good-producing industries, and by 4.6% in service-providing industries. Wage growth at this level, given today's productivity growth, is consistent with 4% price inflation.

ECI wage growth is consistent with 4% inflation

Employment Cost Index (ECI), 2-quarter moving average, % AR



Source: BLS, MUFG Bank Economic Research

Another hike in May

Accelerating labor costs and waning demand in goods will likely impact corporate profit margins in 2023, and job losses usually follow. Goods industries experienced virtually no employment growth in March, and they may begin to show employment losses as soon as Q2. Despite this, the Fed will likely interpret Q1 GDP and ECI, and March PCE as the economy needing further demand restriction. The unemployment rate remains historically low and wage growth too high for inflation to fall to their 2% target. An additional 25 basis point hike is the most likely scenario in May's FOMC meeting.



Analyst Certification

The views expressed in this report solely reflect the personal views of Agron Nicaj, the primary analyst responsible for this report, about the subject securities or issuers referred to herein, and such views may not necessarily reflect the thoughts and opinions of MUFG Bank, Ltd. and its affiliates or management team. No part of such analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed herein.

Disclaimers

The information and views contained herein are not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to law or regulation or which would subject MUFG Bank, Ltd. (collectively with its various offices and affiliates, "MUFG Bank") to any registration requirement within such jurisdiction or country. The information and views contained herein are provided for general informational purposes only, are subject to change, and are not intended to be, nor should be used, or considered, as an offer, or the solicitation of an offer, to sell or to buy or to subscribe to or for securities or any other financial instruments, and do not constitute specific investment, legal, tax or other advice or recommendations. The information contained herein reflects the thoughts and opinions of the noted authors only, and such information does not necessarily reflect the thoughts and opinions of MUFG or its management team. Neither this nor any other communication prepared by MUFG Bank should be construed as investment advice, a recommendation to enter into a particular transaction or pursue a particular strategy, or any statement as to the likelihood that a particular transaction or strategy will be effective and it does not take into account the specific investment objectives, financial situation, or the particular needs of any specific person who may receive this information. Any information relating to performance contained herein is illustrative and no assurance is given that any indicative returns, performance or results, whether historical or hypothetical, will be achieved. Before entering into any particular transaction, you should consult an independent financial, legal, accounting, tax, or other advisor as may be appropriate under the circumstances. In any event, any decision to enter into a transaction will be yours alone, not based on information prepared or provided by MUFG Bank. MUFG Bank hereby disclaims any responsibility to you concerning the characterization or identification of terms, conditions, and legal or accounting, or other issues or risks that may arise in connection with any particular transaction or business strategy. While MUFG Bank believes that any relevant factual statements contained herein, and any assumptions on which such statements are based, are in each case accurate, neither the authors nor MUFG have independently verified its accuracy, and such information may be incomplete or condensed. The information is provided "AS IS". The authors and MUFG do not warrant the accuracy of the materials provided herein, either expressly or implied, for any particular purpose and expressly disclaims any warranties of merchantability or fitness for a particular purpose. The authors and MUFG cannot and do not guarantee the accuracy, validity, timeliness or completeness of any information or data made available to you for any particular purpose. MUFG Bank may have issued, and may in the future issue, other reports that are inconsistent with or that reach conclusions different from the information and views contained herein. Such other reports, if any, reflect the different assumptions, views and/or analytical methods of the analysts who prepared them, and MUFG Bank is under no obligation to ensure that such other reports are brought to your attention.

© 2023, MUFG Bank, Ltd. All Rights Reserved.

About Mitsubishi UFJ Financial Group, Inc.'s U.S. Operations including MUFG Americas Holdings Corporation

The U.S. operations of Mitsubishi UFJ Financial Group, Inc. (MUFG), one of the world's leading financial groups, has total assets of \$332.4 billion at March 31, 2022. As part of that total, MUFG Americas Holdings Corporation (MUAH), a financial holding company, bank holding company, and intermediate holding company, has total assets of \$159.2 billion at March 31, 2022. MUFG Securities Americas Inc. is a registered securities broker-dealer which engages in capital markets origination transactions, domestic and foreign debt and equities securities transactions, private placements, collateralized financings, and securities borrowing and lending transactions. MUAH is owned by MUFG Bank, Ltd. and Mitsubishi UFJ Financial Group, Inc., has offices in Argentina, Brazil, Chile, Colombia, Peru, Mexico, and Canada. Visit www.mufgamericas.com for more information.

About MUFG and MUFG Americas

Mitsubishi UFJ Financial Group, Inc. (MUFG) is one of the world's leading financial groups. Headquartered in Tokyo and with over 360 years of history, MUFG has a global network with approximately 2,100 locations in more than 50 countries. MUFG has nearly 160,000 employees and offers services including commercial banking, trust banking, securities, credit cards, consumer finance, asset management, and leasing. The Group aims to "be the world's most trusted financial group" through close collaboration among our operating companies and flexibly respond to all the financial needs of our customers, serving society, and fostering shared and sustainable growth for a better world. MUFG's shares trade on the Tokyo, Nagoya, and New York stock exchanges.

MUFG's Americas operations, including its offices in the U.S., Latin America, and Canada, are primarily organized under MUFG Bank, Ltd. and subsidiaries, and are focused on Global Corporate and Investment Banking, Japanese Corporate Banking, and Global Markets. MUFG is one of the largest foreign banking organizations in the Americas. For locations, banking capabilities and services, career opportunities, and more, visit www.mufgamericas.com.

